



# PROFESSIONAL SERVICES

## Our Top Achievements

- Oracle Customer Advisory Board Participant (EBS and Cloud Infrastructure)
- Oracle Platinum Partner
- Oracle MSP Partner
- Oracle Velocity Partner
- Multiple Oracle Database Beta Programs Participant
- Oracle Cloud Infrastructure Partner of the Year
- Global Engineered Systems Partner of the Year
- Oracle Volume Partner of the Year
- Numerous Oracle User Group Awards

## Focused on Time-to-Value

Investing in a complex business application platform to manage the day-to-day growth and operation of your business requires an incredible amount of commensurate investments just to maintain functionality. You need to also invest in application skill sets, annual training, multiple instances, development resources, project-management excellence, disaster recovery, data protection, and compliance all while keeping pace with the explosive demand by various business teams. Never before has there been a more complex environment to manage an enterprise's applications that power the business. Doing more with less while trying to grow with your business requires speed, focus, and expertise not often found in most enterprises.

## From Technical and Functional to Business Process Enablement

Our portfolio of professional services focuses on a continuous life-cycle paradigm of value- enablement for Oracle application and technology platforms. From basic to comprehensive application health checks to complex application upgrades to business application integrations to complex cloud migrations to development services that solve real business process challenges, Data Intensity's true measure of success for its customers is delivering speed-to-value.

### Application Professional Services

- **Discovery Services** – Health Check Assessment, Process Improvement Assessment, Process Optimization Assessment, Upgrade Strategy Workshop, Oracle Cloud Readiness Assessment, Software Asset Management Assessment, License Management Services, Procurement Maturity Assessment
- **Implementation & Module Additions** – Financials, HCM, Advanced Procurement, Supply Chain & Manufacturing, OBIEE, OBIA
- **Development Services** – Integration, Data Migration, Reporting, CEMLI Remediation, Approvals Management
- **Cloud Enablement** – Oracle Cloud Applications: Finance, HCM, Procurement, Supply Chain, Hybrid Solutions
- **Upgrades** – R11.x to R12.x, R12.1 to R12.2, EBS to Cloud, Project Management, Localizations, Business Process Reengineering





## Data Intensity Milestones



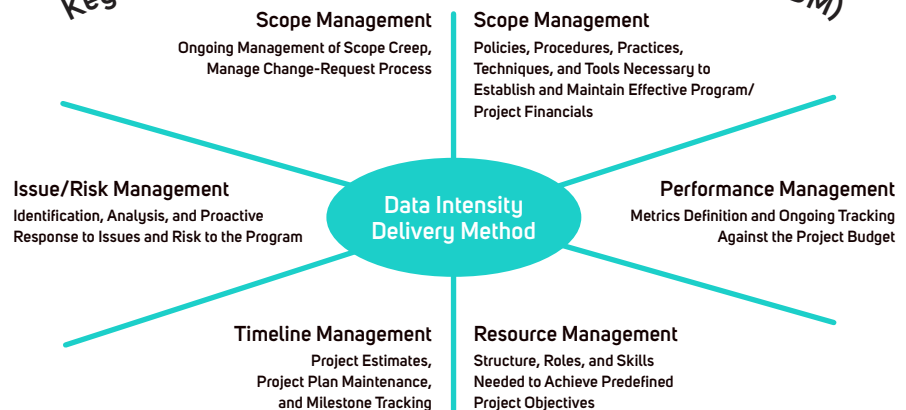
## Database Solutions and Advanced Technology Professional Services

- **Database Professional Services** – Oracle DB Upgrades, Platform Migrations, Performance Tuning, High Availability (RAC/DG), Disaster Recovery, Advanced Technology
- **EBS Administration Services** – EBS Upgrades, EBS Performance Tuning, Advanced Topology Implementation (DMZ, PCP, LB)
- **Fusion Middleware and IDS** – WebLogic Installation and Clustering, OID/OAM Installation with MSAD Integration, SOA Upgrades
- **Third-Party Ecosystem Technologies** – Our expertise goes well beyond the Oracle Portfolio to include many adjacent third-party technologies
- **Engineered Systems** – Data Intensity is an award-winning Certified Enterprise Installations Standards (EIS) Partner for Engineered Systems
  - Design – Mapping your use cases to the engineered platform. For Oracle software implementations, the design review will cover the nonfunctional areas such as HA, DR, storage, security, backup, and resource management. Environmental requirements assessment, logistics planning, and performance mapping.
  - Configuration – New installs, upgrades and data center relocations, delivery verification, installation of physical hardware, systems activation, setup and configure, upgrade firmware, connect to your network & install and test Oracle database, middleware, and application software.
  - Migration – Leveraging proven migration methodologies and tool sets to migrate data application to ensure smooth cutover with new functionality.
  - Upgrade – As an authorized Platinum Provider, Data Intensity can perform timely physical upgrades to ensure the scalability to meet your rigorous business demands.

## Data Intensity Delivery Excellence

Data Intensity's approach for developing a solution is driven by an integrated methodology consisting of well-established project management and technical delivery methods. These methods provide the framework for managing the project team and are focused on keeping the project on track. Data Intensity's project management methods address key management concerns and potential impacts to scope, schedule, and cost, and are designed to provide a set of deliverables that are tailored to our customers' needs and the overall requirements of the project.

### Key Processes in Data Intensity's Delivery Method (DIDM)





### Some of the features of our approach are

- Defining standard processes and techniques that can be applied to different types of deliverables.
- Following a consistent structured approach for delivery.
- Facilitating continuous client involvement and reviews.
- Establishing management control and procedures.
- Ensuring development meets documented requirements.

Additionally, the Data Intensity team believes that **open communication, partnership, and collaboration** truly define the success of the project as measured by our customers' realization of value.

Further, the Data Intensity Delivery Method (DIDM) does not start and end with a client project. Delivery excellence is embedded throughout our professional services practice as a core value of our project management disciplines. Examples include

- **Proposal Reviews and Delivery Readiness**

- Review final solution and staffing to confirm Data Intensity's ability to deliver.
- Resource supply and demand tracking.
- Training and skills refinement.

- **Project Health Checks**

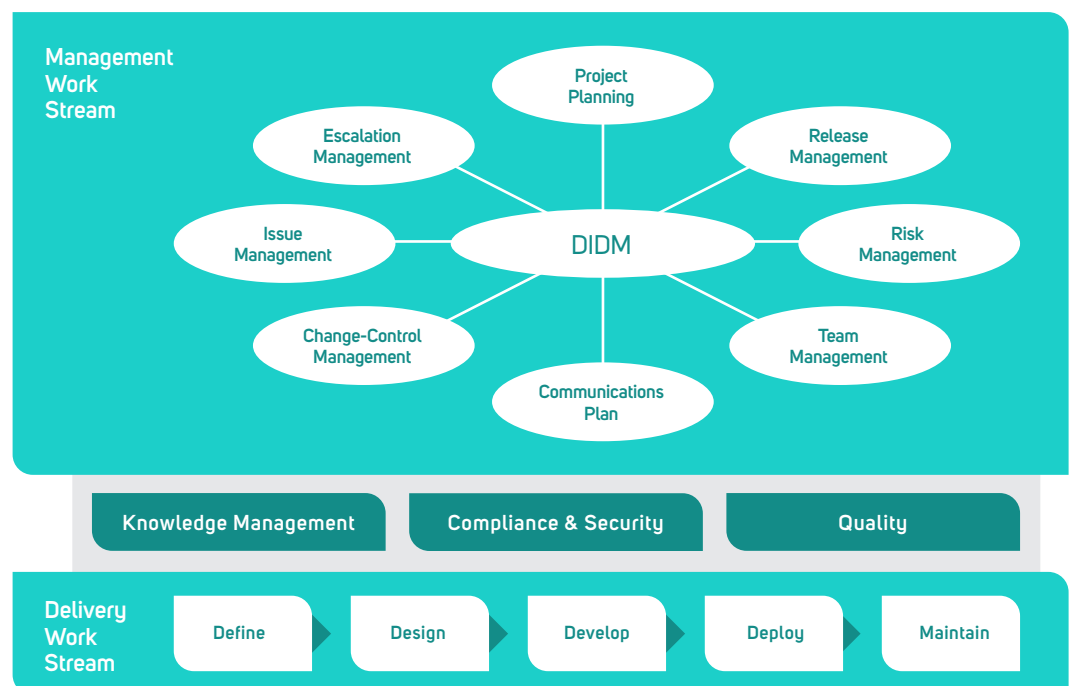
- Planned project reviews with customer and project teams.
- Report out to customer leadership and Data Intensity leadership.

## Data Intensity's Flexible Methodology

Data Intensity's Delivery Methodology is a disciplined and structured approach to managing projects. The purpose of DIDM is to ensure that the standardization of deliverables is defined, planned, and controlled using a consistent and successful process regardless of the complexity of project being delivered.

- Project Services (Implementation, Upgrades, Development)
- SaaS Implementations Application Managed Services
- Agile Software Delivery Life Cycle (SDLC)

Our implementation methodology is a combination of approaches recommended by Oracle (Oracle Unified Methodology [OUM]), industry best practices, and our vast experience with customer projects. We devised this methodology with the deep industry expertise of our functional and technical experts and solution architects, coupled with customer feedback. Phases involved in the methodology map to the standard software life cycle stages and can be adjusted to fit customer-specific software development life-cycle (SDLC) requirements.





## The Data Intensity Difference

With the agility of a small boutique and the experience of a large SI, Data Intensity delivers speed and expertise focused on our customers' business outcomes through a proven methodology. Put simply, Data Intensity delivers

- Accelerated Time-to-Value
- Broad and Deep Expertise
- Outcomes-Focused Approach
- Proven and Flexible Delivery Methodology

## Oracle Expertise & Accreditations

### Oracle Cloud Applications

- Financials Cloud
- Procurement Cloud
- Infrastructure Cloud

### Oracle Applications

- E-Business Suite R12 Financials
- E-Business Suite R12 Supply Chain

### Oracle Engineered Systems

- Exadata Database Machine X2
- Exadata Database Machine
- Oracle Database Appliance

### Oracle Platform

- Linux 5/6
- OVM 2/3

### Oracle Technology

- Database 11g/12c
- Database 11g/12c Security
- Database 11g/12c Data Warehousing
- Database 11g/12c Performance Tuning
- Enterprise Manager 11g/12c
- Real Application Clusters 11g/12c
- Business Intelligence Foundation 10/11g
- Data Integration 11g/12c
- WebLogic Server 12c
- Identity Management 12c
- SOA Suite 12c
- Big Data Appliance

### Oracle Cloud Infrastructure

- Associate Architect Certifications

### Customer Advisory Board

- Oracle EBS ATG
- Oracle Cloud Infrastructure

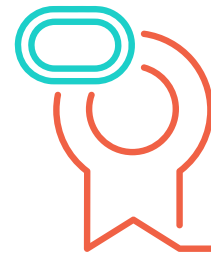
### 2017 Oracle Cloud Infrastructure

- Partner of the Year – UK

### 2015 Engineered Systems

- Partner of the Year – Global

### BETA Program Participant



Data Intensity is the largest independent multi-cloud services provider focused on managing mission-critical applications and services in a hybrid cloud world. Our purpose-built solutions and services focus on the life-cycle design, implementation, support, and operation of technologies and platforms that power our customers' business processes. Customers choose Data Intensity because we allow them to focus on their critical business needs while we focus on their applications and multi-clouds investments.